

19<sup>th</sup>
Annual Report
2012-2013

Upsurge Investment & Finance Limited

**BOARD OF DIRECTORS** Shri D.K.Goyal Shri B.K.Goyal Shri Hansraj Goyal Shri Dinesh Vijayvargia **AUDITORS** M/s Bansal & Co Chartered Accountants **REGISTRAR & SHARE** Sharex Dynamic (India) Pvt. Ltd. TRANSFER AGENT Unit No. 1, Luthra Industrial premises, 1st floor, M Vasanti Marg, Andheri Kurla Road, Safed Pool, Andheri (East), Mumbai 400072. Tel No.: 22641376/22702485 Fax: 22641349 REGISTERED OFFICE Office No. 303, Morya Landmark-I Behind Crystal Plaza, New Link Road,

Andheri (West), Mumbai- 400 053 Tel No.: 67425441 Fax: 67425440

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#### NOTICE

Notice is hereby given that the Nineteenth Annual General Meeting of the members of "**UPSURGE INVESTMENT & FINANCE LTD.**" will be held at Country Club, 723/A, Prathmesh Complex, Veera Desai Road Extn., Andheri (West), Mumbai- 400 053 on 30<sup>th</sup> September 2013 at 4.00 P.M. to transact the following Business:

#### **ORDINARY BUSINESS:**

- To consider and adopt the Audited Balance Sheet as at 31<sup>st</sup> March 2013 and the Statement of Profit & Loss Account for the year ended on that date and the reports of the Directors' and Auditors thereon.
- 2. To appoint a director in place of Mr. B.K. Goyal, who retires by rotation and being eligible, offers himself for re-appointment.
- 3. To re-appoint Auditors and to fix their remuneration and for this purpose to consider and if thought fit, to pass the following resolution with or without modification(s), as an Ordinary Resolution
  - **"RESOLVED THAT** pursuant to section 224 of the Companies Act, 1956, M/s Bansal Bansal & Co., Chartered Accountants, Mumbai having registration number as 100986W be and are hereby reappointed as Auditors of the Company to hold office till conclusion of the next Annual General Meeting at remuneration to be decided by the Board of Directors in consultation with them."

#### NOTES:

- 1. A Member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of himself and the proxy need not be a member of the Company. Proxy in order to be effective must be received by the company not less than 48 hours before the commencement of the meeting.
- 2. The register of members and the share transfer books will remain closed from Wednesday 25<sup>th</sup> September 2013 to Monday 30<sup>th</sup> September 2013 (Both days inclusive) in terms of the provisions of Section 154 of the Companies Act, 1956.
- 3. Members are requested to
  - a) bring their Annual Report to the meeting and attendance slip duly filled in. As a measure of economy copies of Annual Report will not be distributed at the Annual General Meeting.
  - b) intimate any change in their addresses to the Registrar and Share Transfer Agents M/s Sharex Dynamic (India) Pvt. Ltd. Unit No. 1, Luthra Industrial premises, 1<sup>st</sup> floor, M Vasanti Marg, Andheri Kurla Road, Safed Pool, Andheri (East), Mumbai- 400 072.
  - c) quote client ID and DP ID Numbers in respect of shares held in dematerialized form and ledger folio number in respect of shares held in physical form.
- 4. Corporate Members intending to send their authorized representatives to attend the Meeting are requested to send a certified copy of the Board Resolution authorizing their representative to attend and vote on their behalf at the Meeting.



5. Profiles of Directors being Re-appointed as required by clause 49 IV (G) of the Listing Agreement with the Stock Exchanges

Item No. 2 of the Notice

Mr. B.K. Goyal aged about 47 years, having more than 26 years of experience in Pharmaceutical & Finance business. He has good control over finance, marketing, administration and management.

He has been a director on the Board of the Company since 7<sup>th</sup> September 1994.

Directorship in Other Companies: Nil

- 6. Members desirous of making a nomination in respect of their shareholding in the Company, as permitted under Section 109A of the Companies Act, 1956, are requested to send the same to the Office of the registrar and Transfer Agent of the Company.
- 7. Members desirous of obtaining any information concerning the accounts and operations of the company are requested to send there queries at least seven days before the date of the meeting of the Company so that the information require may be made available at the meeting.

#### **REGD OFFICE:**

Office No. 303, Morya Landmark I, Behind Crystal Plaza, Off New Link road, Andheri (West), Mumbai-400 053

Dated: 29th July 2013

By Order of the Board of Directors

**D.K. GOYAL**Managing Director



#### REPORT OF THE DIRECTORS' AND MANAGEMENT DISCUSSION ANALYSIS

To the Members,

Your Directors are presenting the Nineteenth Annual Report of the Company together with the Audited Accounts for the Financial Year ended 31<sup>st</sup> March 2013.

#### FINANCIAL RESULTS

Financial results of the company during the year vis-à-vis previous year are as follows: -

(Rs. In Lacs)

	Year Ended	Year Ended
	31.03.2013	31.03.2012
Total Income	1990.03	1,396.48
Profit before Depreciation and Tax	(2.55)	(48.31)
Less: Depreciation	3.60	3.18
Profit before Tax	(6.15)	(51.49)
Less: Provision for Income Tax	Nil	Nil
Profit after Tax	(6.15)	(51.49)
Balance brought forward from previous years	(102.10)	(50.61)
Transfer to Statutory Reserve	Nil	Nil
Balance carried to Balance Sheet	(108.25)	(102.10)

#### **DIVIDEND**

In view of losses during the year under review directors do not recommend any dividend for the year ended 31st March, 2013.

#### **PERFORMANCE**

The company is mainly engaged into investments and finance activities. The total income of the company has increased to Rs. 1990.03 lacs from Rs. 1396.48 lacs in the previous year. The financial year 2012-13 witnessed to be a very difficult period all around the world including India. The capital spending was at lower side. The demand was low resulted lower production and lower profitability / negative profitability. Henceforth every sector and company's performance and profitability suffered. The company has incurred net loss of Rs. 6.15 lacs during the year.

#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

#### A. INDUSTRY STRUCTURE & DEVELOPMENT

Non Banking Finance Companies (NBFCs) have emerged as important financial intermediaries particularly for the small scale and retail sectors. With simplified sanction procedures, flexibility, low operating cost and focused product presence, NBFCs have an edge over banks in meeting the credit needs

#### **B. OPPORTUNITIES & THREATS**

Your Company is mainly engaged in the business of Finance and Investment in Capital Market. Business opportunities for Finance Companies are enormous as the new areas and segments are being explored. There is a large scope of small size Finance & Investment Companies like ours, for certain segment of customers, which remain unserved by Banks and large size Investment & Finance Companies.

The major threat being faced by Investment & Finance Companies are frequent regulatory changes, Interest Rate hikes by RBI, high Inflation, aggressive marketing of banks and volatility in global equity and commodity market.



#### C. RISKS AND CONCERNS

Your company's performance to a large extent depends upon scenario of the capital markets, finance scenario, RBI policies, industry performance and the general economic outlook of the country. The volatility in the stock Market, rate of interest and GDP would affect the profitability of the company.

#### D. OUTLOOK

Despite a number of years of declining equity volumes globally, the outlook for the Indian capital market is still quite positive. If India continues to develop as a resilient growth economy and one of the most attractive emerging markets for investments, then over the medium to long term, investors and higher volume levels will return to the market.

In the long term, given the outlook for continued growth and wealth-creation in India, we continue to believe corporate profits and equity market performance will warrant continued interest from Indian institutional investors and foreign investors also.

#### E. INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

Internal Control measures and systems are established to ensure the correctness of the transactions and safe guarding of the assets. The control systems set on place are checked and further supplemented by MIS which provided for planned expenditure and information on disposal and acquisition of assets.

#### F. HUMAN RESOURCES

The company always regards human resources as its most valuable asset and continuously evolves policies and process to attract and retain its substantial pool of managerial resources through friendly work environment that encourages initiatives by individuals and recognizes their performance.

#### G. CAUTIONARY NOTE

Certain Statements in the Management Discussion and Analysis describing the company's views about the industry, expectations, objectives, etc may be understood 'forward looking statement' within the meaning of applicable laws and regulations. Factors like changes in Government regulations, tax laws and other factors such as industrial relations and economic developments etc. may further influence the company's operations or performance. Actual results may differ substantially or materially from those expressed or implied.

#### **CORPORATE GOVERNANCE**

As a Listed Company, necessary measures are taken to comply with the Listing Agreements with the Stock Exchanges. A report on the Corporate Governance together with a certificate of compliance from the Auditors, forms part of this report.

#### PUBLIC DEPOSITS

The company has not accepted any deposits within the meaning of Section 58A of the Companies Act, 1956 and/or rules framed there under.

#### **SHARE CAPITAL**

Your company has not made any allotment during the year and hence forth there is no change in the Share Capital of the Company.

#### **DIRECTORS**

Mr. B.K. Goyal retire by rotation in accordance with the provision of the Companies Act, 1956 and the Articles of Association of the Company and being eligible, offer himself for re-appointment.



Information on the Directors eligible for reappointment as required under clause 49 of the Listing Agreement with Stock Exchanges is disclosed in the profiles of the Directors under item no. 2 forming part of the Notice dated 29<sup>th</sup> July 2013 circulated along with Annual Report 2012-13

#### DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the requirement under Section 217(2AA) of the Companies Act, 1956, with respect to Directors' Responsibility Statement, it is hereby confirmed:

- That in the preparation of annual accounts for the financial year ended 31<sup>st</sup> March, 2013, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- That the Directors have selected such accounting policies and applied them consistently and made
  judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state
  of affairs of the Company at the end of the Financial Year and of the loss of the company for the year
  under review;
- That the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- That the directors have prepared the accounts for the financial year ended 31st March, 2013, on a 'going concern' basis.

#### STATUTORY AUDITORS

M/s Bansal Bansal & Co., Chartered Accountants (Registration No. 100986W) Statutory Auditors of the company, retire from the office of the Auditors at the ensuing Annual General Meeting and being eligible have given a certificate in accordance with the provisions of section 224 (1-B) of the Companies Act, 1956. The Board recommends the re-appointment of M/s. Bansal Bansal & Co., Chartered Accountants as the Statutory Auditors.

#### **RBI GUIDELINES**

The company continues to comply with all the requirements prescribed by the Reserve Bank of India from time to time as applicable to it.

#### PARTICULARS OF EMPLOYEES

There is no employee covered pursuant to Section 217(2A) of the companies Act, 1956 read with the Companies (Particulars of Employees) Rules 1975 as amended.

## CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO

Pursuant to the requirement under section 217(1)(e) of the Companies Act 1956, read with Companies (Disclosures of Particulars in the Report of Board of Directors) Rules, 1988,

- a) The Company has no activity involving conservation of energy or technology absorption.
- b) Foreign exchange earnings and outgo

Earnings: Nil Outgo: Rs. 3,67,112/-

#### ACKNOWLEDGEMENT

The Directors take the opportunity to thanks all its colleagues at Upsurge Investment & Finance Ltd. for their professionalism and dedication. The Board also wishes to place on record its appreciation for valuable support given by the Bankers, Clients and Shareholders.

For and on behalf of the Board of Directors

D. K. GOYAL

Mumbai: 30<sup>th</sup> May 2013 Managing Director



#### REPORT ON CORPORATE GOVERNANCE

#### PHILOSOPHY ON CORPORATE GOVERNANCE CODE

The Company seeks to adopt good corporate Governance practices and to ensure compliance with all relevant laws and regulations. The Company conducts its activities in a manner that is fair and transparent and also perceived to be such by others.

#### **BOARD OF DIRECTORS**

#### Composition:-

As on 31<sup>st</sup> March 2013 the Board of Directors comprised of four (4) directors with an Executive Chairman. The number of Independent Non-Executive Directors (NED's) is more than 50% of the total number of Directors. The composition of the Board is in conformity with the requirement of Clause 49 of the Listing Agreement with Stock Exchanges.

#### **Number of Board Meeting:-**

The Board met Six times during the year 2012 - 2013, on 24<sup>th</sup> April, 2012, 7<sup>th</sup> May, 2012, 29<sup>th</sup> June, 2012, 14<sup>th</sup> August, 2012, 8<sup>th</sup> October, 2012, 11<sup>th</sup> February, 2013.

All the directors have informed the company periodically about their Directorship and Membership on the Board Committees of other Companies. As per disclosure received from Director(s), none of the Directors hold membership in more than ten (10) Committees and Chairmanship in more than five (5) Committees.

The details of the composition, nature of Directorship, the number of meetings attended and the directorship in other companies of the directors of the company are as follows. This table also signifies the relationship of the Directors with each other as required to be disclosed in terms of Clause 49 of the Listing agreement.

Name of	Nature of	Relationship	Attendan	ce	No. of Dir	ectorship and C	Committee
Directors	Directorship	with each	particula	rs	Membersl	nip/ Chairmans	hip in other
		other			Public Co	mpanies*	
			Board	Last	Other	Committee	Committee
			Meeting	AGM	Director	Member	Chairman
					ships	ships	Ships
D.K.Goyal	Managing	Brother of	6	Yes	Nil	Nil	Nil
	Director,	B.K.Goyal					
	Executive						
B.K.Goyal	Non Executive,	Brother of	6	Yes	Nil	Nil	Nil
	Non	D.K.Goyal					
	Independent						
Dinesh	Non Executive,		6	Yes	Nil	Nil	Nil
Vijayvargia	Independent	***					
Hansraj Goyal	Non Executive,		6	Yes	Nil	Nil	Nil
	Independent	***					

<sup>\*\*\*</sup> There is no relationship between any of the Independent Directors.

Notes: Private limited Companies, foreign companies and companies under section 25 of the Companies Act 1956 are excluded above purposes. Only Audit committee and shareholders grievances committee are considered for the purpose of committee positions as per Listing Agreement.



#### **Board Procedure:-**

In advance of each meeting, the Board is presented with relevant information on various matters related to the working of the company to discharge its responsibility effectively and take informed decision. Where it is not practicable to attach or send the relevant information, the same are tabled at the meeting or / and the presentations are made by the concerned manager to the Board.

The information as specified in Annexure 1A to Clause 49 of the Listing Agreement is regularly made available to the Board, whenever applicable, for discussion and consideration.

#### COMMITTEES OF THE BOARD

#### **Audit Committee**

#### Composition

The Audit committee is constituted in accordance with various requirements under the Companies Act, 1956 and Clause 49 of the Listing Agreement. The present Audit Committee consists of the following Directors,

Mr. Hansraj Goyal - Chairman, Independent, Non Executive
Mr. D.K. Goyal - Member, Non Independent, Executive
Mr. Dinesh Vijayvargia - Member, Independent, Non Executive

Compliance Officer and Statutory Auditors have also attended the meetings

Two members of the Audit Committee are Independent- Non Executive Directors and all directors are financially literate.

During the financial year 2012-13, five (5) Audit Committee meetings were held as under- $7^{th}$  May, 2012,  $29^{th}$  June, 2012,  $14^{th}$  August, 2012,  $8^{th}$  October, 2012 and  $11^{th}$  February 2013.

All the Committee members were present at all the meetings.

#### Power & Terms of Reference:-

The Power and Terms of Reference of the Audit Committee are mentioned in Clause 49II(C), (D) & (E) of the Listing Agreement entered into with Stock Exchanges and includes overseeing the Company's financial reporting process, reviewing with the management the financial statements and the adequacy of the internal audit function and to discuss significant internal audit findings, statutory compliance issue and issues related to risk management and compliances. The Compliance Officer and the Statutory Auditors are invited to the meeting.

#### **Remuneration Committee**

#### Brief description of terms of reference

- To recommend to the Board salary, perquisites and commission to be paid to the Company's Managing/Whole-time directors,
- 2) To finalise the perquisites package within the overall ceiling fixed by the Board.

### **Constitution and Composition**

The constitution of the Remuneration Committee is as follows:

Mr. Dinesh Vijayvargia - Chairman, Independent, Non-Executive
Mr. B.K.Goyal - Member, Non Independent, Non Executive
Mr. Hansraj Goyal - Member, Independent, Non Executive

All the three Members of the Remuneration Committee are Non Executive Directors and the Chairman of the Committee is an Independent Director.



#### Meetings and attendance

During the financial year ended 31<sup>st</sup> March, 2013, Remuneration Committee Meeting was held on 7<sup>th</sup> May, 2012 for Reappointment & Fixation of Remuneration of Managing Director.

#### **Remuneration policy**

The Remuneration Committee has been constituted to recommend/review the remuneration package of the Managing /Whole time directors.

#### Details of Remuneration paid to Directors of the Company is as follows:

#### **Managing Director**

The remuneration payable to Managing Director & CEO is decided by the Remuneration Committee in accordance with the terms and conditions as approved by the shareholders at the Annual General Meeting held on 13<sup>th</sup> August, 2012.

The Remuneration Committee decides the remuneration payable to Mr. D.K.Goyal considering his experience, expertise and contribution to the company and prevailing industry standards. His remuneration structure comprises of salary, perquisites, commission etc. Annual increments are decided by the Remuneration Committee within the limits mentioned in the Contract and as approved by the shareholders. No Severance fees is payable to him on termination of employment.

#### **Non Executive Directors**

The Non Executive Directors add substantial value to the Board and provide strategic insight from time to time. They play a vital role in safeguarding the interest of the investors and other stakeholders of the Company. Their active involvement and engagement with the Company's business as well as independent views ensure the highest level of governance. However the Company currently does not pay any compensation and sitting fees to Non Executive Directors

The Company currently has no stock option plans for any of its directors and hence it does not form part of the remuneration package payable to the managing director. During the year under review, none of the Directors was paid any performance linked incentive.

The Company has not issued any Stock Options to any of the Directors. The term of managing director does not exceed five years.

#### Shareholding of a Non-Executive / Independent Directors of the Company as on 31st March 2013

Name of the Director	Nature of Directorship	No. of Shares held	Percentage to the paid up Capital
B.K.Goyal	Non Executive, Non Independent	58,100	0.38

Details about Remuneration paid to Managing Director in 2012-13 is as follows:

	Salary (Rs.)	Perquisites (Rs.)
Mr. D.K.Goyal (Managing Director)	480,000/-	Nil

#### Directors with materially significant, pecuniary or business relationship with the Company:

Note no. 24 of the Notes to the Financial Statements furnishes the transaction with related parties, as stipulated under accounting Standard 18 (AS-18). Apart from the aforesaid related party transactions, there are no transactions of material nature with the Directors or their relatives, etc; which may have a potential conflict with the interest of the Company.



There were no pecuniary relationship and transactions of any non executive director with the company.

#### **Finance Committee**

The constitution of the Finance Committee is as follows:

Mr. D.K.Goyal - Chairman, Non Independent, Executive
Mr. Hansraj Goyal - Member, Independent, Non Executive
Mr. Dinesh Vijayvargia - Member, Independent, Non Executive

The Board of Directors of the Company has constituted the finance committee to make recommendations to the Board relating to capital structure and the issuance of securities, guarantees, banking arrangement and cash management, review and approve certain short-term and long term investment and other financial transaction.

#### Shareholders' /Investors' Grievance Committee

The Shareholders / Investors Grievance committee which is Chaired by a Non Executive Director / Independent Director to specifically look into the redressal of shareholders queries and complaints.

The Company has constituted the shareholders/Investors grievance committee comprising of Mr. Hansraj Goyal (Chairperson), Mr. B.K.Goyal and Mr. Dinesh Vijayvargia.

During the Financial year ended 31<sup>st</sup> March, 2013 the committee met twice on 16<sup>th</sup> April, 2012 and on 10<sup>th</sup> October, 2012 that were attended by all the members of the committee.

The terms of reference of the Committee includes the following:

- 1. To specifically look into the queries and complaints received from the shareholders of the Company.
- 2. To oversee the performance of the Registrar and Transfer agents of the company and
- 3. To recommend measures for overall improvement in the quality of service to the investors.

Mrs. Urmila Lokhande has been appointed as the Compliance officer of the Company w.e.f.27<sup>th</sup> August 2012 in place of Ms. Swati Dhoundiyal.

During the year company has not received any Complaints.

#### **Share Transfer Committee**

During the financial year 2012-13, the Share Transfer Committee comprised of three Non-Executive Directors, Mr. Hansraj Goyal (Chairperson), Mr. B.K.Goyal and Mr. Dinesh Vijayvargia. It is constituted to monitor, supervise and approve the request received from the shareholders of the company and others, for transfer, transmissions, deletion, etc, handled by the Company in co-ordination with Sharex Dynamic (India) Pvt. Ltd., the Company's Registrar and Transfer Agent.

The Share Transfer Committee has been delegated powers to administer the following.

- 1. To effect transfer of shares;
- 2. To effect transmission or deletion of shares;
- 3. To issue duplicate share certificate, issue of certificates on receipts of requests for consolidation or split of share certificates;
- 4. To approve the register of members as on the record date(s) and / or book closure date for receiving dividends and other corporate benefits if any;
- To review the correspondence with the shareholders and take appropriate decisions in that regard;
- 6. To redress complaints from shareholders from time to time



The Committee comply the requirement of Clause 49 (IV) (G) of the Listing Agreement.

#### SUBSIDIARY COMPANIES

The Company does not have any non listed Indian Subsidiary Company in term of Clause 49 (III) of the Listing Agreement

#### CEO/ CFO CERTIFICATION

As required by clause 49 (V) of the Listing Agreement, a certificate from Managing Director and Acting Chief Financial Officer of the Company, on the financial statements of the Company was placed before the Board.

#### **GENERAL BODY MEETING**

The Last three Annual General Meetings of the Company were held as under:

Year	Location	Date	Time
2009-2010	Kailash Parbat, 7A/8A, A Wing, Crystal Plaza, New	6 <sup>th</sup> September, 2010	10 a.m.
	Link Road, Andheri (west), Mumbai- 400 053		
2010-2011	Kailash Parbat, 7A/8A, A Wing, Crystal Plaza, New	8 <sup>th</sup> August, 2011	10 a.m.
	Link Road, Andheri (west), Mumbai- 400 053		
2011-2012	Kailash Parbat, 7A/8A, A Wing, Crystal Plaza, New	13 <sup>th</sup> August,2012	10 a.m.
	Link Road, Andheri (west), Mumbai- 400 053		

Following special resolutions were passed in the last three Annual General Meetings.

Sr. No.	Date of Meeting	Description of Resolution
1.	6 <sup>th</sup> September, 2010	To approve and authorize the issue of warrants to the promoter of the
		company and / or others on Preferential Issue basis in terms of
		Chapter VII of SEBI (ICDR) Regulations, 2009
2.	8 <sup>th</sup> August, 2011	Keeping the Registers/Returns/Documents at a Place other than
		Registered Office.
3.	13 <sup>th</sup> August, 2012	Re-appointment of M.D. & Fixation of their Remunerations

During the year ended 31<sup>st</sup> March 2013, there have been no resolutions passed by the Company's shareholders by postal ballot. At the ensuing Annual General Meeting, there is no resolution proposed to be passed by postal ballot.

#### DISCLOSURES

#### Disclosures on materially significant related party transactions:

Your Company has not entered into any transaction of a material nature except transactions with related parties which are furnished under Note No. 24 of the Notes to the financial statements as stipulated under Accounting Standards 18 (As-18), with the Promoters, Directors or the Management, their subsidiaries or relatives etc. All transactions were carried out on an arms-length basis and were not prejudicial to the interest of the company.

#### Details of Non compliance(s) by the Company

The Company has complied with the requirements of the Stock Exchange/SEBI and/or Statutory Authority on all matters related to capital markets during last three years. There are no penalties or strictures imposed on the company by the Stock Exchanges or SEBI or any authorities relating to the above.



#### Disclosure of accounting treatment

In the preparation of the financial statements, the company has followed the Accounting Standards (AS) issued by the Institute of Chartered Accountants of India to the extent applicable.

## Details of compliances with Mandatory and Non Mandatory requirements of Clause 49 of the Listing Agreement:

The Company has complied with the mandatory requirements of the code of Corporate Governance as stipulated under clause 49 of the Listing Agreement with the Stock Exchanges. Following is the status of compliance with the non mandatory requirements.

#### i) The Board

The Chairman has been provided office in the Company's Office. However, no expenses are reimbursed.

#### ii) Remuneration Committee

The Company already has a Remuneration Committee with terms of reference mentioned above. It comprises wholly of Non Executive Directors and the Chairman is an Independent Director.

#### iii) Shareholders Rights

The Company's results are available on BSE website at <a href="www.bseindia.com">www.bseindia.com</a> as well as on Company's website at <a href="www.upsurgeinvestment.com">www.upsurgeinvestment.com</a>.

#### iv) Training of Board Members

Presently the Company does not have such a training programme.

#### v) Mechanism for evaluating non- executive Board Members

Presently the Company does not have such a mechanism as contemplated for evaluation the performance of Non-Executive Board Members.

#### vi) Whistle Blower Policy

Presently the Company does not have a Whistle Blower Policy.

#### Risk Management

The Company has laid down procedure to inform Board Members about the risk assessment and minimization procedure. These would be periodically reviewed to insure that executive management controls risks through means of a properly defined framework.

#### Proceeds from Public issues, right issues, preferential issues etc.

There were no public issues, right issues, preferential issues etc. during the year.

#### Code of Conduct:-

The Company has laid down a code of conduct for all the directors and senior management of the company. All the Directors and senior management personnel have affirmed compliance with the code for 2012-13. A declaration signed by the managing director of the company forms part of the report.

#### Management discussion and analysis

This is given elsewhere in the Annual Report.

#### Disclosure of material transactions

Under Clause 49, senior management is required to make periodical disclosures to the board relating to all material financial and commercial transactions where they had (or were deemed to have had) personal interest that might have been in potential conflict with the interest of the Company. Provision regarding the above has been adhered to.



#### Re-appointment of Director

Retiring director is Mr. B.K. Goyal., being eligible, has offered his candidature for re-appointment. Brief profile of the retiring director is given in the notice convening the ensuing Annual General Meeting.

#### **Review of Legal Compliance Reports:-**

During the year, the Board periodically reviewed compliance report with respect to the various laws applicable to the company, as prepared and placed before it by the management.

#### MEANS OF COMMUNICATIONS

The Company has promptly reported all material information including Quarterly Results and press releases to the Stock Exchanges where the Company's securities are listed. The Quarterly results were communicated to the shareholders by way of advertisement in a national daily and in a vernacular language newspaper.

#### GENERAL SHAREHOLDERS INFORMATION

#### **Annual General Meeting**

Date and T	ime:	30 <sup>th</sup> September 2013 at 4.00 p.m.
Venue	:	Country Club, 723/A, Prathmesh Complex, Veera Desai Road Extn., Andheri
		(West), Mumbai- 400 053

#### Financial Calendar:

Financial year: 1st April to 31st March

For the year ended 31st March 2013, results were announced on:

14 <sup>th</sup> August, 2012	First Quarter	
8 <sup>th</sup> October, 2012	Second Quarter	
11 <sup>th</sup> February, 2013	Third Quarter	
30 <sup>th</sup> May, 2013	Fourth Quarter	

For the year ending 31st March 2014, results will be announced as per the tentative schedule below

2 <sup>nd</sup> week of August 2013	First Quarter
2 <sup>nd</sup> week of November, 2013	Second Quarter
2 <sup>nd</sup> week of February, 2014	Third Quarter
2 <sup>nd</sup> week of May, 2014	Fourth Quarter

#### **Book Closure:**

The dates of book closure are from Wednesday 25<sup>th</sup> September 2013 to Monday 30<sup>th</sup> September 2013

#### Dividend:

The company has not declared any dividend for the year ended 31<sup>st</sup> March 2013.

#### **Listing on Stock Exchange:**

The Company's shares are listed on The Bombay Stock Exchange Limited (BSE).

The company has paid the listing fees for the financial year 2013-14 to the Stock Exchange on which Company's shares are listed. The Company has also paid custodial fees for the year 2013-14 to Central Depository Services (India) Limited. The Company has paid one time custody fees to National Securities Depository Limited under onetime payment scheme.

The International Security Identification Number (ISIN) allocated to the Company by NSDL and CDSL is INE 890B01014.

The Stock Exchange Code assigned to your company's shares at BSE is 531390



#### **Stock Price data:**

The monthly high and low prices of your company's shares at Bombay Stock Exchange Limited (BSE) for the year ended 31<sup>st</sup> March 2013 are given as follows:

Months	High (Rs.)	Low (Rs.)
April 2012	31.95	27.00
May 2012	28.00	22.60
June 2012	33.15	25.00
July 2012	53.90	26.10
August 2012	48.25	40.25
September 2012	58.90	44.75
October 2012	83.10	56.55
November 2012	83.25	62.15
December 2012	69.00	35.00
January 2013	57.90	41.20
February 2013	61.70	38.45
March 2013	44.10	31.70

#### **Registrars and Transfer Agents:**

Sharex Dynamic (India) Pvt.Ltd. is the Registrar and Transfer Agent of the Company.

Shareholders, beneficial owners and depository participants (DPs) are requested to send / deliver the documents/Correspondence relating to the Company's share transfer activity etc. to Sharex Dynamic (India) Pvt. Ltd. Registrar and Transfer Agent of the Company at the following addresses:

Sharex Dynamic (India) Pvt. Ltd.

Unit: Upsurge Investment & Finance Ltd.

Unit No. 1, Luthra Industrial premises, 1<sup>st</sup> floor, 44-E, M Vasanti Marg, Andheri Kurla Road, Safed Pool, Andheri (East), Mumbai- 400 072

Tel. No. 22641376/ 22702485 Fax: 22641349 Email: investor@sharexindia.com

For the benefit of shareholders, documents will continue to be accepted at the following registered office of the Company:

Upsurge Investment & Finance Ltd.

Office no. 303, Morya Landmark –I, behind crystal plaza, off New Link Road, Andheri (West), Mumbai- 400 053

Tel No.: 67425441 Fax: 67425440

Email ID for investors Grievances:

The e-mail address for investor's grievances is <a href="mailto:info@upsurgeinvestment.com">info@upsurgeinvestment.com</a>

#### **Share Transfer System:**

The applications and requests received by your company for transfer of shares held in physical form are processed and the share certificates for the same are sent to the transferee within the stipulated period under the Companies Act, 1956 and the Listing Agreement.



#### Distribution of Share Holding as at 31st March, 2013

Shareholding of	Share	Share holders		holdings
Nominal Value of	Number	%	No. of	%
Rs.			Shares	
Up to 5000	2009	80.98	368078	2.43
5001 - 10000	170	6.85	144748	0.96
10001 - 20000	105	4.23	165031	1.09
20001 - 30000	43	1.73	113935	0.75
30001 - 40000	20	0.81	73257	0.48
40001 - 50000	18	0.73	83532	0.55
50001 - 100000	34	1.37	246951	1.63
100001 & above	82	3.30	13956868	92.11
Total	2481	100.00	15152400	100.00

#### Share holding Pattern as on March 31, 2013

Categories	No of Shares	% of Holding
Promoters	4439910	29.30
Private Corporate Bodies	3806294	25.12
Residential Individual	6871596	45.35
NRIs/ OCBs	33700	0.22
Mutual Fund/FII's	900	0.01
Total	15152400	100.00

#### **Dematerialization of Shares:**

97.18 % of the equity shares have been Dematerialized upto 31<sup>st</sup> March 2013 Break up of shares in physical and demat form as on 31<sup>st</sup> March 2013 is as follows:

	No. of	% of Shares
	Shares	
Physical Segment	427501	2.82
Demat Segment		
NSDL	3419963	22.57
CDSL	11304936	74.61
Total	15152400	100.00

Outstanding GDR's /ADRs /Warrants/ Convertible Instruments and their impact on Equity The Company has not issued any GDR's /ADRs / Convertible Instruments.



#### Annexure to Report on Corporate Governance for the year ended 31st March 2013

#### Declaration on compliance of the Company's Code of Conduct

As provided under Clause 49 of the Listing Agreement with the Stock Exchange, all the Board Members and Senior Management Personnel have affirmed compliance with Code of Conduct as applicable to them for the year ended 31<sup>st</sup> March 2013.

#### D. K. GOYAL

Managing Director

Mumbai, 30<sup>th</sup> May 2013

#### AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE

To the Members.

Upsurge Investment & Finance Ltd.

We have examined the compliance of conditions of corporate Governance by "Upsurge Investment & Finance Ltd." for the year ended 31<sup>st</sup> March 2013, as stipulated in clause 49 of the Listing Agreement of the said company with the Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination has been limited to a review of the procedures and implementations thereof adopted by the company for ensuring compliance with the conditions of the Corporate Governance as stipulated in the said Clause. It is neither an audit nor an expression of opinion on the financial statements of the company.

In our opinion and to the best of our information and according to explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in clause 49 of the above-mentioned Listing Agreement.

As required by the Guidance Note on certification of Corporate Governance issued by the Institute of Chartered Accountants of India, we state that, no investor grievance received during the year ended 31.03.2013 were pending for a period of one Month against the Company as per the records maintained by the Company.

We further state that such Compliance is neither an assurance as to the further viability of the company nor the efficiency or effectiveness with which the management had conducted the affairs of the company.

> For **Bansal Bansal & Co.** Chartered Accountants Firm Reg No. 100986W

MANOJ KUMAR AGARWAL

Partner

M. No. 107624

Mumbai, 30<sup>th</sup> May 2013



#### INDEPENDENT AUDITOR'S REPORT

To the Members of Upsurge Investment & Finance Ltd.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of "Upsurge Investment & Finance Ltd." which comprise the Balance Sheet as at March 31, 2013, the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information, which we have signed under reference to this report.

#### Management's Responsibility for the Financial Statements

The Company's Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in section 211(3C) of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditors Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the accompanying financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- a) In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013;
- b) In the case of the Statement of Profit and Loss Account, of the loss for the year ended on that date; and
- c) In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.



#### **Report on Other Legal and Regulatory Requirements**

- 1. As required by the Companies (Auditor's Report) Order, 2003, as amended by "the Companies (Auditors Report) (Amendment) Order, 2004", issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act (hereinafter referred to as the "Order"), we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by section 227(3) of the Act, we report that:
  - a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b) In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books
  - c) The Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in subsection (3C) of section 211 of the Act.
  - e) On the basis of written representations received from the directors as on March 31, 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For Bansal Bansal & Co. Chartered Accountants

FRN: 100986W

Manoj Kumar Agarwal (Partner)

M. No.: 107624

Place: Mumbai Date: 30/05/2013



The Annexure referred to in paragraph 1 of the Our Report of even date to the members of Upsurge Investment & Finance Ltd. on the financial statements of the company for the year ended March 31, 2013.

- (a) The company has maintained proper records showing full particulars, including quantitative details and situation of Fixed Assets.
  - (b) The Fixed Assets of the company have been physically verified by the Management during the year in accordance with the regular programme which in our opinion is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were reportedly noticed on such verification.
  - (c) In our opinion, the company has not disposed off substantial part of fixed assets during the year and the going concern status of the company is not affected.
- ii. (a) The Stock in trade of shares and securities held in the physical form has been physically verified and those held in the dematerialized form have been verified from the relevant statement received from the depository, during the year, by the Management. In our opinion having regard to the nature of stocks, the frequency of the verification is reasonable.
  - (b) In our opinion and according to the information and explanations given to us, the procedure of physical verification of stock of shares and securities followed by the management is reasonable and adequate in relation to the size of the Company and nature of its business.
  - (c) In our opinion, the Company is maintaining proper records of inventory and no material discrepancies were noticed on such physical verification of Inventories as compared to book records.
- iii. (a) The Company has not granted any loans, secured or unsecured, to companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956. Consequently, the provisions of clauses iii (b) (c) and (d) of the order are not applicable to the Company.
  - (e) According to the information and explanations given to us and on the basis of our examination of the books of account, the Company has not taken loans from companies, firms or other parties listed in the register maintained under Section 301 of the Companies Act, 1956. Thus sub clauses (f) & (g) are not applicable to the company.
- iv. In our opinion and according to information and explanations given to us, there is an adequate internal control system commensurate with the size of the company and nature of its business for the purchase of inventory and fixed Assets and for the sale of goods (Shares and securities) and services.
- v. (a) Based on the audit procedures applied by us and according to the information and explanations provided by the management, we are of the opinion that the particulars of contracts or arrangements that need to be entered into the register maintained under Section 301 have been so entered.
  - (b) In our opinion and according to the information and explanations given to us, there are no transactions in pursuance of contracts or arrangements entered in the register maintained under Section 301 of the Companies Act 1956 exceeding the value of Five Lakh Rupees in respect of any party during the year.
- vi. In our opinion and according to the information and explanations given to us the company has not accepted any deposits from public during the year as stated in the provisions of Section 58A, 58AA or any other relevant provisions of the Companies Act 1956 or the rules framed there under.
- vii. The Company has an internal audit system commensurate with the size of the company and nature of its business.



- viii. Maintenance of cost records as prescribed by the Central Government under clause (d) of sub-section (1) of section 209 of the Act is not applicable to the company.
- ix. (a) According to the information and explanations given to us, the Company is generally regular in depositing with appropriate authorities undisputed material statutory dues including Income Tax and other statutory dues and there are no undisputed statutory dues outstanding as at 31<sup>st</sup> March 2013, for a period of more than six months from the date they became payable
  - (b) According to the information and explanations given to us and the records of the company examined by us there are no disputed amounts in respect of various statues which have not been deposited.
- x. The company has accumulated losses as per the Balance Sheet as at the end of the financial year. The company has incurred cash losses during the financial year and in the immediately preceding financial year.
- xi. The Company avails of overdraft facility against the lien of its own fixed deposits with banks. The Company has not defaulted in repayment of its dues in this regard.
- xii. According to the information and explanations given to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- xiii. The Company is not a chit fund or a nidhi /mutual benefit fund/society.
- xiv. The company has maintained proper records of the transactions and contracts of its trading or dealing in securities and other investments and timely entries have been made therein. All securities have been held by the company in its own name except to the extent of exemption granted under Section 49 of the Companies Act, 1956.
- xv. According to the information and explanations given to us, the Company has not given any guarantees for loan taken by others from banks or financial institutions.
- xvi. The Company has not raised any term loan during the year and hence clause 4(xvi) is not applicable to the Company.
- xvii. According to the information and explanations given to us and on an overall examination of the Balance Sheet of the Company, we report that no funds raised on short-term basis have been used for long-term investment by the Company.
- xviii. The Company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under Section 301 of the Companies Act, during the year.
- xix. The Company has not issued any debentures during the year and does not have any debentures outstanding as at the beginning of the year and at the year end.
- xx. The Company has not raised any money by public issue during the year.
- xxi. As per the information and explanations given to us, no fraud on or by the Company has been noticed or reported during the year

For Bansal Bansal & Co. Chartered Accountants FRN:100986W

Manoj Kumar Agarwal Partner

M. No.: 107624

Place: Mumbai Date: 30/05/2013



#### **AUDITORS' REPORT**

To,
The Board of Directors
Upsurge Investment & Finance Ltd.

- As required by the Non-Banking Financial Companies Auditors' Report (Reserve Bank)
  Directions, 2008 issued by the Reserve Bank of India in terms of Sub-Section (1A) of the
  Reserve Bank of India Act, 1934, we report that:
  - a. The company is engaged in the business of non-banking financial institution and it has obtained a Certificate of Registration (CoR) from the Bank.
  - b. The company is holding CoR issued by the bank and it is entitled to hold such CoR in terms of its asset/income pattern as on March 31, 2013.
  - c. The Board of Directors has passed a resolution for non-acceptance of any public deposits.
  - d. The company has not accepted any public deposits during the current Financial Year.
  - e. The company has complied with the prudential norms relating to income recognition, accounting standards, asset classification and provisioning for bad and doubtful debts as applicable to it in terms of Non-Banking Financial (Non-Deposit accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2007.

**For Bansal Bansal & Co.** Chartered Accountants Firm Reg No.100986W

Manoj Kumar Agarwal Partner M No. 107624

Mumbai, 30<sup>th</sup> May 2013



BALANCE	SHE	ET AS AT 3	1 <sup>st</sup> MARCH		Amount in Rs.)
Particulars	Note No.		at rch 2013	As at 31st March 2012	
Equity & Liabilities					
Shareholders' funds					
(a) Share Capital	2	151,524,000		151,524,000	
(b) Reserves and Surplus	3	55,985,098		56,600,186	
			207,509,098		208,124,186
<b>Current Liabilities</b>					
(a) Short Term Borrowing	4	3,908,957		77,431,746	
(b) Trade Payables	5	-		4,400,330	
(c ) Other Current Liabilities	6	152,583		132,629	
(d) Short-Term Provisions	7	116,000		331,000	
			4,177,540		82,295,705
TOTAL			211,686,638		290,419,891
<u>Assets</u>					
Non-Current Assets					
(a) Fixed Assets					
(i) Tangible Assets	8	2,376,142		2,682,668	
(b) Non –Current Investments	9	22,544,198		22,544,198	
			24,920,340		25,226,866
Current Assets			, ,		, ,
(a) Inventories	10	64 200 020		104 215 246	
(b) Trade Receivables	10	64,290,039 685,228		104,215,346 1,560,542	
(c) Cash and Cash equivalents	12	72,504,582		94,372,166	
(d) Short-Term Loans and Advances	13	49,065,699		64,930,815	
(e) Other Current Assets	14	220,750		114,156	
(c) Other Current Assets	14	220,730	186,766,298	114,130	265,193,025
TOTAL			211,686,638		290,419,891
-			211,000,000		250,115,051
Significant Accounting Policies	1				
The notes are an integral part of these financial statements					
As per our report of even date			E 0 1 1	-16 -641. P	3
For Bansal Bansal & Co. Chartered Accountants			ror & on beh	alf of the Board	u
FRN: 100986W					
FM1. 100700 YY					
Manoj Kumar Agarwal			D.K. Goyal	<b>B. K.</b> G	Soyal
Partner			Managing Dir	ector Directo	r
M.No. 107624					
Mumbai, dated 30 <sup>th</sup> May 2013					

### STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED $31^{st}$ MARCH 2013

(Amount in Rs.

(Amount in Rs.)						
Particulars	Note		ended	Year ended		
1 at ticulars	No	31 <sup>st</sup> Mai	ch 2013	31 <sup>st</sup> Ma	rch 2012	
Revenue from Operations	15	199,002,760		139,642,884		
Other Income	16	-		4,723		
<b>Total Revenue</b>			199,002,760		139,647,607	
Expenses						
Purchases of Stock -in-Trade	17	153,452,299		188,938,627		
Changes in Inventories	18	39,925,307		(50,226,787)		
Employee Benefits Expenses	19	2,544,404		2,505,389		
Finance Costs	20	471,865		31,872		
Depreciation and Amortization Expenses	8	360,209		317,909		
Other Expenses	21	2,863,764		3,229,896		
<b>Total Expenses</b>			199,617,848		144,796,906	
Profit/ (loss) Before Tax			(615,088)		(5,149,299)	
Tax Expenses			-		-	
Net Profit/ (loss) After Tax			(615,088)		(5,149,299)	
Earning Per Equity Share (Face Value Rs. 10/- Per Share):	25					
Basic & Diluted			(0.04)		(0.34)	
Significant Accounting Policies	1					
The notes are an integral part of these financial statements						

As per our report of even date

For Bansal & Co.

FRN: 100986W

**Chartered Accountants** 

Manoj Kumar Agarwal

Partner

M.No. 107624

Mumbai, dated 30<sup>th</sup> May 2013

For & on behalf of the Board

**D. K. Goyal**Managing Director

**B.K. Goyal** Director



### CASH FLOW STATEMENT FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2013

(Amount in Rs.)

	I	(Amount in Rs.)
Particulars	As at	As at
	31 <sup>st</sup> March 2013	31st March 2012
A Cash flow from operating activities		
Net Profit/ (loss) before tax	(615,088)	(5,149,299)
Depreciation	360,209	317,909
Provision for standard assets	(215,000)	157,000
Operating profit/ (loss) before working capital changes	(469,879)	(4,674,390)
Changes in working capital:		
Increase/ (decrease) in trade payables	(4,400,330)	4,400,330
Increase/ (decrease) in provisions	-	-
Increase/ (decrease) in other liabilities	19,954	6,699
Increase/ (decrease) in Short Term borrowing	(73,522,789)	29,484,562
Decrease/ (increase) in Investments	-	(2,161,768)
Decrease/ (increase) in loans and advances	15,865,116	7,009,480
Decrease/ (increase) in Inventories	39,925,307	(50,226,787)
Decrease/ (increase) in Trade receivable	875,314	(1,179,826)
Decrease/ (increase) in other current assets	(106,594)	(114,156)
Cash generated from operations	(21,813,901)	(17,455,856)
Direct taxes paid (net of refunds)	-	-
Net cash flow from/ used in operating activities (A)	(21,813,901)	(17,455,856)
B Cash flow from investing activities		
Purchase of fixed assets including intangible assets	(53,683)	(632,406)
Net cash used in investing activities (B)	(53,683)	(632,406)
C Cash flow from financing activities		
Proceeds from issuance of equity share capital	-	-
Securities premium of issue of equity shares	-	-
Net cash from financing activities (C)	-	-
Net increase / (decrease) in Cash and cash equivalents (A+B+C)	(21,867,584)	(18,088,262)
Cash and cash equivalents at the beginning of the year	94,372,166	112,460,428
Cash and cash equivalents at the end of the year	72,504,582	94,372,166
Components of Cash and Cash Equivalents		
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		
i) Cash in hand	444,120	711,031
ii) Balances with scheduled banks		
Current Accounts	10,114	20,114
Overdraft Accounts	158,435	140,861
Deposit accounts	71,891,913	93,500,160
Total cash and cash equivalents (Note 12)	72,504,582	94,372,166

As per our report of even date

For Bansal & Co. For and on behalf of Board

Chartered Accountants

FRN: 100986W

Manoj Kumar AgarwalD.K. GoyalB.K. GoyalPartnerManaging DirectorDirector

M. No. 107624

Mumbai, dated 30<sup>th</sup> May 2013



Notes to the financial statements for the year ended 31st March 2013.

#### 1. SIGNIFICANT ACCOUNTING POLICIES

#### 1.1 Basis of accounting and preparation of financial statements.

The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting Standards notified under the Companies (Accounting Standards) Rules, 2006 (as amended) and the relevant provisions of the Companies Act, 1956. The financial statements have been prepared on accrual basis under the historical cost convention. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the previous year.

#### 1.2 Inventories

Stock in trade is valued scrip wise, at cost or market value whichever is lower in case of listed shares. Whereas in case of unquoted shares, valuation is at cost. Cost is calculated on the basis of first- in- first- out method.

#### 1.3 Cash & Cash Equivalents

In the cash flow statement, cash and cash equivalents include cash on hand and balances with Banks in current and deposit accounts.

#### 1.4 **Depreciation:**

Depreciation has been provided on Straight line Method on prorata-basis and in some cases to the extent available at the rates and in the manner prescribed in schedule XIV to the Companies Act, 1956.

#### 1.5 Revenue Recognition

Sales are recognised on transfer of significant risks and rewards of the ownership of the goods to the buyer and are reported net of turnover / trade discounts, returns and claims if any. Revenue from services are accounted as and when incurred.

Dividend income on investments is accounted for when the right to receive the payment is established.

Interest income is accounted on time proportion basis taking into account the amount outstanding and applicable interest rate.

#### 1.6 Tangible Fixed Assets:

Fixed Assets have been stated at historical cost inclusive of incidental expenses, less accumulated depreciation.

#### 1.7 Investments

Long term investments are stated at cost, less provision for diminution in the value other than temporary, if any.

#### 1.8 Employee benefits

The Company does not have any employee to whom gratuity or any retirement benefits are payable.

#### 1.9 Borrowing Cost

Borrowing cost related to (i) funds borrowed for acquisition / construction of qualifying assets are capitalized upto the date the assets put to use and (ii) funds borrowed for other purpose are charged to profit and loss account.

#### 1.10 Earnings per Share:

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year.



#### Notes to the financial statements for the year ended 31st March 2013 (Contd ....)

#### 1.11 Taxation

Tax liability is estimated considering the provision of the Income Tax Act, 1961. Deferred tax is recognized on timing differences; being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. On prudent basis, deferred tax assets are recognised and carried forward to the extent only when there is reasonable certainty that the assets will be adjusted in future.

#### 1.12 Foreign currency transactions

All transactions in foreign currency, are recorded at the rates of exchange prevailing on the dates when the relevant transactions takes place

#### 1.13 **Derivative Contracts**

All derivative contracts of Shares & Securities are marked to market and losses are recognized in the statement of profit & loss. Gains arising on the same are not recognized, until realized, on grounds of prudent.

(All amounts are in Rupees, unless otherwise stated)

2	SHARE CAPITAL	As at 31 <sup>st</sup> March 2013	As at 31 <sup>st</sup> March 2012
	Authorised:		
	1,52,50,000 Equity Shares (Previous Year 1,52,50,000) of Rs. 10/- each	152,500,000	152,500,000
		152,500,000	152,500,000
	Issued, Subscribed and Paid-up:		
	1,51,52,400 Equity Shares (Previous Year	151,524,000	151,524,000
	1,51,52,400) of Rs. 10/- each		
		151,524,000	151,524,000

#### a) Reconciliation of number of shares

Equity Shares		s at rch 2013	As at 31 <sup>st</sup> March 2012	
Equity Shares	No. of Shares Rs.		No. of Shares	Rs.
Shares outstanding at the beginning of the year	15, 152,400	151,524,000	15, 152,400	151,524,000
Shares outstanding at the end of the year	15, 152,400	151,524,000	15, 152,400	151,524,000

#### b) Details of shareholders holding more than 5% shares in the company

	As a 31 <sup>st</sup> Marc		As at 31 <sup>st</sup> March 2012	
Name of Equity Shareholder	No. of shares	% of holding	No. of shares	% of holding
Pankaj Shantilal Parikh	1,335,000	8.81	2,000,000	13.20

#### c) Rights, preferences and restrictions attached to shares.

Equity Shares: The Company has only one class of Equity Shares having a par value of Rs. 10 per share. Each shareholder is eligible for one vote per share held. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.



Notes to the financial statements for the year ended 31st March 2013 (Contd ....)

			As at 31 <sup>st</sup> March 2013	As at 31st March 2012
3	RESERVES & SURPLUS			
	i Securities Premium			
	Opening Balance		66,000,000	66,000,000
	Add: addition during the year			
	Closing balance (	A)	66,000,000	66,000,000
	ii General Reserves			
	Opening Balance		365,132	365,132
	Add: addition during the year			
		B)	365,132	365,132
	iii Surplus / (Deficit) in the Profit & Loss Account			
	Opening Balance		(10,210,146)	(5,060,847)
	Add: Profit/ (loss) for the year		(615,088)	(5,149,299)
	Amount available for appropriation		(10,825,234)	(10,210,146)
	Less: Appropriation			
	Transfer to statutory reserves			
		C)	(10,825,234)	(10,210,146)
	iv Statutory Reserves		445 200	445 200
	Opening Balance		445,200	445,200
	Add: Transfer from Profit & Loss Account		445 200	445 200
	(	D)	445,200	445,200
	(Total of A to	D)	55,985,098	56,600,186
4	SHORT TERM BORROWING			
	Loan Repayable on demand			
	From Banks			
	Secured(against FDR)		3,908,957	77,431,746
			3,908,957	77,431,746
5	TRADE PAYABLE			
	Due to creditors other than			
	Micro & Small Enterprises		-	4,400,330
				4,400,330
6	OTHER CURRENT LIABILITIES			·
-	Other payable			
	Statutory dues		46,069	19,619
	Others		1,06,514	1,13,010
			152,583	132,629
7	SHORT TERM PROVISION			
	Provision for Standard Assets		116,000	331,000
			116,000	331,000



Notes to the financial statements for the year ended 31<sup>st</sup> March 2013 (Contd ....)

### 8 FIXED ASSETS

	Gross Block			Depreciation				Net Block		
Tangible Assets	As at 01/04/12	Addition during the year	Deduct during the year	As at 31/03/13	As at 01/04/12	Addition during the year	Deduct during the year	As at March 2013	WDV as on 31/03/13	WDV as on 31/03/12
Land at Malpura (Rajsthan)	567,040	-	-	567,040	-	-	-	-	567,040	567,040
Furniture & Fixtures	385,969	-	-	385,969	57,527	24,432	-	81,959	304,010	328,442
Office Equipments	240,666	53,683	-	294,349	86,647	11,879	-	98,526	195,823	154,019
Computers	807,027	-	-	807,027	581,097	130,819	-	711,916	95,111	225,930
Air Conditioners	153,500	-	-	153,500	109,360	7,291	-	116,651	36,849	44,140
Vehicles	1,955,663		-	1,955,663	592,566	185,788	-	778,354	1,177,309	1,363,097
Total	4,109,865	53,683	-	4,163,548	1,427,197	360,209	-	1,787,406	2,376,142	2,,682,668
Previous year	3,492,851	632,406	15,392	4,109,865	1,124,680	317,909	15,392	1,427,197	2,682,668	2,368,171

			As	s at	As	s at
			31 <sup>st</sup> Ma	rch 2013	31 <sup>st</sup> Ma	rch 2012
9	NON CURRENT INVESTMENTS	Face value (Rs.)	No. of Shares	Amount	No. of Shares	Amount
	Long term investments-Non trade Quoted	( **/				
	In Equity Shares (Fully paid up)					
	Yash Management & Satellite Ltd.	10/-	1,440,000	17,789,124	1,440,000	17,789,124
	Α			17,789,124		17,789,124
	In Debentures & Bonds					
	Shriram City Union Finance Ltd. (NCD-1)	1000	301	304,250	301	304,250
	Shriram Transport Company Ltd.(NCD 1)	600	500	511,116	500	511,116
	Shriram Transport Company Ltd.(NCD 9)	1000	1,150	1,175,690	1,150	1,175,690
	Religare Finvest (12.50% Bonds)	1000	1,750	1,764,018	1,750	1,764,018
	В			3,755,074		3,755,074
	In Fully paid up Equity shares Unquoted					
	In Associates					
	Upsurge Shares & Securities Pvt. Ltd	10/-	50,000	500,000	50,000	500,000
	Others					
	The Bharat Co- Operative Bank Mumbai	10/-	50,000	500,000	50,000	500,000
	C			1,000,000		1,000,000
	(A+B+C)		•	22,544,198		22,544,198
	Aggregate market value of quoted investmen	it		12,430,850		16,138,431
	Aggregate value of unquoted investment			1,000,000		1,000,000

Notes to the financial statements for the year ended 31st March 2013 (Contd ....)

10	INVENTORIES	As at 31 <sup>st</sup> March 2013	As at 31 <sup>st</sup> March 2012
10	INVENTORIES Stock –in- Trade	64,290,039 <b>64,290,039</b>	104,215,346 104.215.346
11	TRADE RECEIVABLE Unsecured considered good Outstanding for a period exceeding six months Others	685,228 685,228	1,560,542 1,560,542
12	CASH & CASH EQUIVALENTS (i) Balances with Banks:		
	- Current Accounts - Overdraft Accounts - Deposit Accounts	10,114 158,435 71,891,913	20,114 140,861 93,500,160
	(ii) Cash in Hand	444,120 <b>72,504,582</b>	711,031 <b>94,372,166</b>
13	SHORT TERM LOANS & ADVANCES  1. Security Deposits	1 000 000	1 000 000
	Unsecured, considered good  2. Advances recoverable in cash or in kind for value to be received  (Advances Considered good for which Company holds no Security other than personal security) Inter Corporate loans Other Loans & Advances Considered doubtful Prepaid expenses	1,000,000 41,000,000 4,339,540 1,000,000 22,781	1,000,000 31,100,065 30,350.102 1,000,000 18,394
	3. Share Application Money Given	-	650
	4. Advance payment of Income tax and tax deducted at source (net of provision)	1,703,378	1,461,604
		49,065,699	64,930,815
14	OTHER CURRENT ASSETS Accrued interest on NCD's Others	218,750 2,000	114,156
		220,750	114,156



Notes to the financial statements for the year ended 31st March 2013 (Contd ....)

		As at 31 <sup>st</sup> March 2013	As at 31st March 2012
15	REVENUE FROM OPERATIONS Sale of Products		
	Trading Sale	187,987,905	128,167,882
	Interest income	,,,,,,,,	,,,
	- on loans / intercorporate loans	7,010,518	7,386,813
	- on fixed deposits	1,716,882	2,393,103
	- on income tax refunds	24,326	100,619
	- others	614,966	303,744
	Other operating revenues		
	Dividend income (from traded Shares & Securities)	1,078,907	686,519
	Profit from trading activities Profit from stock futures	238,814 330,442	463,490 140,714
	1 Total Holli stock rutules	199,002,760	139,642,884
16	OTHER INCOME		
	Brokerage received	-	4,723
			4,723
17	PURCHASE OF STOCK IN TRADE		
	Purchase of Shares & Securities	153,452,299	188,938,627
		153,452,299	188,938,627
18	CHANGES IN INVENTORIES		
10	Closing Stock		
	-Stock in Trade	64,290,039	104,215,346
	Less:	04,290,039	104,213,340
	Opening Stock		
	-Stock in Trade	104,215,346	53,988,559
	-Stock in Trade	(39,925,307)	50,226,787
		(39,923,307)	50,220,767
19	EMPLOYEE BENEFITS EXPENSES		
	Salary, Wages, Bonus etc	2,430,253	2,336,831
	Staff Welfare expenses	114,151	168,558
		2,544,404	2,505,389
20	FINANCE COSTS		
	Interest expenses others	471,865	31,872



Notes to the financial statements for the year ended 31st March 2013 (Contd ....)

		As at 31 <sup>st</sup> March 2013	As at 31 <sup>st</sup> March 2012
21	OTHER EXPENSES		
	Electricity charges	199,955	169,318
	Rent	336,000	336,000
	Repairs & Maintenance-others	36,347	43,089
	Legal & Professional Fees -	309,433	316,909
	Payment to Auditors (Including Service tax)		
	-Audit fees	61,798	56,180
	-Tax Audit fees	33,708	28,090
	Business Promotion	185,870	110,732
	Insurance charges	17,219	15,046
	Travelling & Conveyance	591,256	372,077
	Listing fees & Other Charges	44,944	44,120
	Office Expenses	93,010	121,868
	Printing, Stationary & Xerox	106,912	133,043
	Securities transaction charges	356,705	391,095
	Sundry Balances w/off	60,563	165,983
	Transaction & Service charges	105,004	88,260
	Motor Car Expenses	190,014	307,795
	Miscellaneous & Other Expenses	350,026	373,291
	Provision for Standard Assets	(215,000)	157,000
		2,863,764	32,29,896
22	FOREIGN CURRENCY TRANSACTION Expenditure in foreign currency	267.112	06.500
	Travelling expenses	367,112	96,500

#### 23 SEGMENT REPORTING

The company is mainly engaged in the business of Investment & Finance. All the activities of the company revolve around the main business, and as such, in the opinion of the management, there are no separate reportable segments.

#### 24 RELATED PARTY TRANSACTION

#### List of related parties with whom transactions have taken place:

1.	Particulars of Associate Companies	Nature of relationship
	Name of Related Party	
	Yash Securities Pvt. Ltd.	Associate Company
	Sankalp Properties Pvt. Ltd	Associate Company

ii. Key Management Personnel

Name of Related Party

Shri D.K.Goyal

Nature of Relationship

Chairman & Managing Director

30

Notes to the financial statements for the year ended 31<sup>st</sup> March 2013 (Contd ....)

#### iii. Transactions during the year with related parties.

(Rs. In lacs)

		s at rch 2013	As at 31st March 2012		
Nature of Transaction	Associate	Key	Associate	Key	
	Companies	Management	Companies	Management	
		Personnel		Personnel	
Expenditure					
Rent Paid	3.36		3.36		
Salary		4.80		4.80	

#### 25 EARNING PER SHARE

		As at 31 <sup>st</sup> March 2013	As at 31st March 2012
a)	Net profit / (loss) after tax available to equity shareholders	(615,088)	(5,149,299)
b)	Weighted average no. of basic & diluted equity shares outstanding during the year	15,152,400	15,152,400
c)	Face Value per Equity Share (Rs.)	10.00	10.00
d)	Basic & Diluted EPS	(0.04)	(0.34)

#### 26 AMOUNT DUE TO MICRO SMALL AND MEDIUM ENTERPRISES:

Under the Micro, Small and Medium Enterprises Development Act, 2006 certain disclosures are required to be made related to micro, small and medium enterprise. The company does not have any transactions with such entities.

27 Previous year's figures have been regrouped / reclassified, wherever necessary to correspond with current year's figures classification / disclosure.

As per our report of even date

For Bansal & Co.

For and on behalf of the Board of Director

**Chartered Accountants** 

FRN: 100986W

Manoj Kumar Agarwal

**D.K.Goyal** Managing Director **B.K.** Goyal Director

Partner

M.No. 107624

Mumbai, dated 30<sup>th</sup> May 2013



Notes to the financial statements for the year ended 31st March 2013 (Contd ....)

As required in terms of paragraph 13 of Non Banking Financial (Non Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2007

(Rs. In lacs)

		Ks. In lacs)
	Amount	Amount
	Outstanding	Overdue
Liabilities side:		
1 Loans and Advances availed by the NBFC's inclusive of		
interest accrued thereon but not paid		
(a) Debenture: Secured	_	_
Unsecured	_	_
(other than falling within the meaning of		
public deposits *)		
(b) Deferred Credits	_	_
(c) Term Loans		_
(d) Inter-corporate loans and borrowing		_
(e) Commercial paper	-	-
(f) Other Loans	-	-
	20.00	
Overdraft balance with Banks (Secured against Fixed	39.09	_
Deposit)  * Please see note 1 below		
" Please see note 1 below		
Assets Side:		
2 Break up of Loans and advances including bills receivables		
(other than those included in (4) below)		
(a) Secured	_	_
(b) Unsecured	490.66	_
(b) Chsecured	470.00	_
3 Break up of Leased Assets and Stock on hire and other		
assets counting towards AFC activities		
i Lease assets including lease rentals under sundry debtors:		
(a) Financial lease	-	-
(b) Operating lease	-	-
" 0. 1 11 1 11 1 1 1 1 1 1 1 1 1 1 1 1 1		
ii Stock on hire including hire charges under sundry debtors		
(a) Assets on hire	-	-
(b) Repossessed Assets	-	-
iii Other loans counting towards AFC activities		
(a) Loans where assets have been repossessed		_
(b) Loans other than (a) above	-	-
(b) Loans other than (a) above	_	-
A Ducal: un of Investments		
4 Break-up of Investments:		
Current Investments:  1 Quoted		
(i) Shares (a) Equity	-	-
(b) Preference	-	-
(ii) Debentures and Bonds	-	-
(iii) Units of mutual funds	-	-
(iv) Government Securities	-	-
(v) Others (Please specify)	-	-



Notes to the financial statements for the year ended 31st March 2013 (Contd ....)

As required in terms of paragraph 13 of Non Banking Financial (Non Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2007 (Contd....)

(Rs. In lacs)

		Amount Outstanding	Amount Overdue
2	Unquoted		
	(i) Shares (a) Equity	-	-
	(b) Preference	-	-
	(ii) Debentures and Bonds	-	-
	(iii) Units of mutual funds	-	-
	(iv) Government Securities	-	-
	(v) Others (Please specify)	-	-
	erm Investments:		
1	Quoted		
	(i) Shares (a) Equity	177.89	-
	(b) Preference	-	
	(ii) Debentures and Bonds	37.55	-
	(iii) Units of mutual funds	-	-
	(iv) Government Securities	-	-
	(v) Others (Please specify)	-	-
2	Unquoted		
	(i) Shares (a) Equity	10.00	-
	(b) Preference	-	-
	(ii) Debentures and Bonds	-	-
	(iii) Units of mutual funds	-	-
	(iv) Government Securities	-	-
	(v) Others (Please specify)	-	-

#### 5 Borrower group-wise classification of assets financed as in (2) and (3) above Please see Note 2 below

Category		Amount net of provision		
		Secured	Unsecured	Total
1 Related Parties***				
(a) Subsidiaries		-	-	-
<b>(b)</b> Companies in the same group		-	-	-
(c) Other related parties		-	-	-
2 Other than related parties		-	490.66	490.66
	Total	-	490.66	490.66

## 6 Investor group-wise classification of all Investments (current and long term) in shares and securities (both quoted and unquoted)

Please see Note 2 below

Category	Market value / Break up or fair value or NAV	Book Value (Net of Provisions)
1 Related Parties***		
(a) Subsidiaries	-	-
<b>(b)</b> Companies in the same group	-	-
(c) Other related parties	-	-



Notes to the financial statements for the year ended 31<sup>st</sup> March 2013 (Contd ....)

As required in terms of paragraph 13 of Non Banking Financial (Non Deposit Accepting or Holding) Companies Prudential Norms (Reserve Bank) Directions, 2007 (Contd...)

(Rs In lacs)

Category	Market value / Break up or fair value or NAV	Book Value (Net of Provisions)	
2 Other than related parties	134.31	225.44	
Total	134.31	225.44	

<sup>\*\*</sup> As per Accounting standard of ICAI (Please see Note 3)

#### Other information

Particulars	Amount
(i) Gross Non-Performing Assets	
(a) Related parties	-
(b) Other than related parties	10.00
(ii) Net Non-Performing Assets	
(a) Related parties	-
(b) Other than related parties	10.00
(iii) Assets acquired in satisfaction of debt	-

- 1. As defined in Paragraph 2 (1) (xii) of the Non Banking Financial Companies Acceptance of Public Deposits (Reserve Bank) Directions, 1998.
- 2. Provisioning norms shall be applicable as prescribed in the Non Banking Financial Companies Prudential Norms (Reserve Bank) Directions, 1998.
- 3. All Accounting Standard and Guidance Notes issued by ICAI are applicable including for valuation of investments and other assets as also assets acquired in satisfaction of debt. However, market value in respect of quoted investments and break up / fair value/NAV in respect of unquoted investments should be disclosed irrespective of whether they are classified as long term or current in (4) above.

As per our report of even date

For Bansal & Co.

For and on behalf of the Board of Director

FRN: 100986W **Chartered Accountants** 

Manoj Kumar Agarwal

D.K.Goyal Managing Director **B.K.** Goyal Director

Partner

M.No. 107624

Mumbai, dated 30th May 2013